

## MasterPiece: Connecting the estimator to his store

MasterPiece is a measuring, planning and estimating tool for use in the customer's home on a tablet. It enables the plans and costing which the estimator creates to be automatically transferred across the internet to the store which will undertake the installation.

**For the estimator,** MasterPiece is a measuring, planning, costing and sale closure system used on a tablet in the customer's home.

MasterPiece enables the estimator to:

- rapidly draw and dimension rooms.
- collect all additional data required to support planning and costing.
- rapidly produce plans that minimise wastage.
- define accessories.
- cost the job, ask for acceptance
- Optionally, print out estimate(s) on the spot.

The organisation's costing rules (eg HSL charges & minimum charges) are configured in. This ensures costings are consistent, mistake free and instantly available. Revisions and any discounting to achieve closure are done far quicker than on paper. The system is designed for someone who doesn't regularly use computers to grasp and use effectively.

**For the store,** MasterPiece provides copies of the estimator's plans and costings. These are received automatically at the store's PC, given that both the store PC and tablet have an internet connection.

**For the installer,** printed plans and installation sheets are provided to a consistently high standard with no handwriting. The installation sheets not only say what materials are required for the job, but also who is responsible for remove and uplift.

**MasterPiece's** benefits include:

Store receives plans and costings electronically, without the estimator having to travel to the store.

Improve selling in the home: achieve closure during visit more often.

Be more competitive. On average use 3% less carpet, 8% less underlay & gripper).

Reduce occurrence of mistakes (70% of estimator errors are avoided).

Save time through reduced effort per sale: 2 more calls per day.

Save training time and effort: Inexperienced recruit becomes reliable within 3 weeks.

